



## **Winebow Imports Expands Spanish Offerings with Faustino & Portia Adding Historic Wine Estate in Rioja and Innovative Newcomer in Ribera del Duero**

**Richmond, VA – November 20, 2023** – Fourth generation family-owned Faustino and Portia wines, part of Familia Martinez Zabala, will join the Heritage Division of Winebow Imports, effective January 1, 2024.

Founded in 1861, Bodegas Faustino is the largest vineyard owner in the Rioja DOCa, with sizable holdings in both the Rioja Alavesa and Rioja Oriental, totaling 1600 acres. Their signature Rioja Gran Reserva has over 30 percent of the global market share in this super-premium category. Instantly recognizable worldwide, every label features the portrait of Nicolaes van Bambeeck, painted by master artist Rembrandt van Rijn in 1641. This label was introduced by Don Julio Faustino Martinez in the 1950s as a tribute to his father, Don Faustino Martinez Perez de Albeniz.

Known as the “three- pointed star in the heart of the Ribera del Duero DO,” Bodegas Portia, designed by renowned architect Norman Foster is an icon of modern design and winemaking. The winery owns over 600 acres in the regions of Roa, Gumiel de Izán, Villanueva de Gumiel and Gumiel del Mercado also known as the “Golden Triangle” of the Ribera del Duero. These holdings include the exceptional vineyard, in Gumiel de Izán, featuring nearly 100-year-old Tempranillo vines nestled on a hillside with an elevation of almost 3,000 feet. The winery is a member of Sustainable Wineries for Climate Protection. Consistent with their other sites, the agricultural practices in this vineyard ensure the utmost respect for nature, allowing the soil itself to feed the vines and express its unique terroir.

“We are delighted to welcome Faustino and Portia to our portfolio and excited to expand our footprint in two of the best-known wine regions in Spain,” said Ian Downey, Executive Vice President, Winebow Imports. “Familia Martinez Zabala is not only a historic and ground-breaking producer of world class wine from Spain, they are also a family highly committed to the future, leading the way in innovation and sustainable practices.”

“We are excited to begin this new partnership,” said Francisco Honrubia, General Manager of Familia Martinez Zabala. “We have full confidence in the Winebow Imports team, which has tremendous expertise and a knowledgeable and passionate sales team. We look forward to a bright future together.”

To learn more about the wineries and review their current releases, please visit: [winebow.com/heritage-brands](https://winebow.com/heritage-brands)

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### **About Winebow Imports**

Winebow Imports has been an industry leader for over 40 years, representing some of the most esteemed properties from both prominent and emerging growing areas around the world. A national importer known for cultivating lasting relationships with extraordinary wine families who are dedicated

to their unique regions, Winebow Imports continues to balance its impressive growth with a culture of specialization and excellence. For more information, please visit [www.winebow.com/imports](http://www.winebow.com/imports)